

## What's new for version 4.0

### ***Release overview***

hipergate is the next major release after version 3.0.40.

This document briefly describes the most important functional additions.

### ***Campaigns Manager***

There is a new module for managing marketing campaigns with sales targets for product and region between two dates.

### ***Contact Manager***

#### **Security groups for companies and contact**

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#### **Manage suppliers**

Suppliers can now be stored and managed independently of ordinary contacts.

#### **Send commercial proposals and quotations**

From the opportunity edition form there is now a new feature for sending a commercial proposal by e-mail and keep a copy of it attached to the contact.

#### **Create a meeting for an opportunity**

A direct link for creating a meeting related to a sales opportunity

#### **Create a phone call for an opportunity**

A direct link for creating a phone call related to a sales opportunity

#### **Link opportunities to campaigns**

Opportunities can be linked to campaigns for tracking its effectivity.

#### **Assign salesman to a company or contact**

A salesman can be now directly assigned as owner of a customer company.  
A new filter allows to display which customer accounts are assigned to each salesman.

#### **Assign geographic zone to a company or contact**

Both companies and contacts can now be assigned to geographic zones.

## ***Calendar***

### **Week Calendar**

There is a new week view of the calendar.

### **Timetables**

The new timetables submodule allows defining working/non working time for employees taking it into account when looking for available resources.

### **Display out of order resources**

When a resource is out of order, show its condition at the activity edition form when trying to choose it.

### **Create employee when creating a user**

When creating a new user, add an employee during the same process.

### **Fellow/Employee Loader**

A batch loader of employees from a flat text file.

## ***Project Manager***

### **Project Status Snapshot**

At the project edition form there is now a new summary of duties and incidents.

### **Working time reports**

A new interface allows quick entry of a weekly work report of performed duties.

### **Classify duties by types**

A new type column has been added to the duties table allowing a better classification of them whilst preparing reports.

### **Different types of resources**

Resources can now be of different types and directly associated to other application entities. New resource types are: company, individual, employee, application user and supplier.

### **Team Manager – Duties by resource**

A new view of duties being performed by each resource has been added as a tool for team management.

## ***Forum***

### **Display days with posts**

At message listing highlight the days which have posts.

### **Manage forum subscriptions**

Subscribe to a forum for receiving new messages by e-mail.

### ***Virtual Library***

### **Document check-out / check-in**

A check-out / check-in protocol has been added for providing a way of keeping documents locked to other users whilst editing them.

### ***Shop***

### **Manage Sale Points**

Different Sale Points can now be defined and associated to orders and other application objects.

### **Product Fares**

Different fares can now be specified for each product, and it is possible to assign specific fares to customers.

### **Define Product Bundles**

Define product bundles for selling a set of products like a single one.

### **Bulk change of orders and invoices status**

At the orders listing page, change status of several orders at a time.

### ***WebMail***

### **New e-mails portlet**

At the home page, add a new portlet notifying new e-mails.

### **Spam filter**

A spam filter has been added to the WebMail module.

### **Create mail account when creating a user**

When creating a new user, add a WebMail account during the same process.

### **Speed improvements**

The whole WebMail module has been re-engineered for faster download of new e-mails.

## ***Security enhancements***

### **Verify WorkArea rights for user**

For each page request verify user permissions on current WorkArea.

### **Password Expiration**

From the administration interface, set a password expiration date or must change upon next logon.

### **Password retrieval**

A procedure for having the password re-send to the main e-mail.